About Armedia

Armedia, LLC provides strategic technical advisory services and managed services to government and commercial organizations. From managing structured and unstructured data to providing full software development lifecycle services as well as virtualization and cloud services, Armedia approaches every challenge in a vendor agnostic, collaborative way.

Deep domain expertise with a variety of technology platforms, strong partnerships with the world’s leading vendors, dedicated industry expertise and a broad solutions portfolio differentiates our firm. We use small, expert project teams that deliver high-value, measurable results by working collaboratively with clients through a user-centered, technology-based and business-driven solution methodology. We believe this approach enhances return-on-investment for our clients by significantly reducing the time and risk associated with designing and implementing business and technology solutions.

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Armedia (ARMD)

Description:

Armedia, LLC is a CMMI Level-3 Appraised, ISO 9001:2015 Certified, Minority and Veteran-Owned Small Business (MBE/VOSB). Armedia is a leader in enabling businesses and service providers to transform their operations and deliver Information Technology as a service. Combining unparalleled experience, comprehensive capabilities across all industries and business functions, and extensive research on the world’s most successful companies, Armedia collaborates with clients to help them become high-performance businesses and governments.

Stakeholder(s):

Armedia Leaders

JAMES BAILEY:
President & CEO

JOHN SHINNICK:
Chief Technology Officer

PAUL LOGAN:
VP of Operations

AJIE VELASQUEZ:
VP of Strategic Capture

RAY AZARM:
VP of Enterprise Practice

JAN COLEY:
VP of Business Development

KAMAL HUSAIN:
Director of Technology

DAVID MILLER:
Director of Strategic Projects

RONDA RINGO:
Director of Business Analysis & Quality Control

Armedia Partners:

Partners Armedia is an official partner of industry leading technology providers in the ECM space. These partnerships bring significant value to our service engagements and product solutions by supplementing Armedia skills with the substantial resources and technologies of our partner firms.

Alfresco: STRATEGIC PARTNER

ArkCase: STRATEGIC PARTNER

Amazon Web Services: STRATEGIC PARTNER

EpheSoft: STRATEGIC PARTNER

OpenText: STRATEGIC PARTNER

Acquia: TECHNOLOGY PARTNER

ActiveNavigation: TECHNOLOGY PARTNER

ASG Technologies: TECHNOLOGY PARTNER

Box: TECHNOLOGY PARTNER

Componize: TECHNOLOGY PARTNER

Crafter Software: TECHNOLOGY PARTNER

CYA Technologies: TECHNOLOGY PARTNER

DocuSign: TECHNOLOGY PARTNER

ElasticSearch: TECHNOLOGY PARTNER

EMC: TECHNOLOGY PARTNER

Formtek: TECHNOLOGY PARTNER

Frevvo: TECHNOLOGY PARTNER

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Stakeholders (continued)

**IBM:** TECHNOLOGY PARTNER

**Microsoft:** TECHNOLOGY PARTNER

**Oracle:** TECHNOLOGY PARTNER

**Snowbound:** TECHNOLOGY PARTNER

**VMware:** TECHNOLOGY PARTNER

**Armedia Clients:**
Armedia works with organizations across multiple vertical industries, in the public and private sectors, ranging in size from startups to the Fortune Global 500. Our customers include public-sector agencies, banks and other financial services firms, manufacturers, healthcare and life sciences organizations, airlines and transportation companies, and educational institutions... Many of today’s leading organizations have engaged Armedia to maximize their investment in their technology platform. Here is a sample.

**Advisory Council for Historic Preservation (ACHP)**

**Centers for Disease Control and Prevention (CDC)**

**Consumer Financial Protection Bureau (CFPB)**

**Defense Intelligence Agency (DIA)**

**U.S. Department of Agriculture (USDA)**

**U.S. Department of Energy (DOE)**

**Department of Health and Human Services (HHS)**

**U.S. Department of Housing and Urban Development (HUD)**

**Department of Justice (DOJ)**

**Department of Treasury (TREAS)**

**Department of Veterans Affairs (VA)**

**Federal Bureau of Investigation (FBI)**

**Board of Governors of the Federal Reserve System**

**Food and Drug Administration (FDA)**

**General Services Administration (GSA)**

**NASPO ValuePoint**

**National Archives and Records Administration (NARA)**

**National Center for Medical Intelligence (NCMI)**

**National Science Foundation (NSF)**

**Office of Personnel Management (OPM)**

**Joint Chiefs of Staff**

**United Launch Alliance**

**U.S. Department of the Army**

**U.S. Mint**

**United States Senate**

**National Drug Intelligence Center**

**Washington Headquarters Services:** Department of Defense
Vision
Our clients become high-performance organizations

Mission
To provide strategic technical advisory services and managed services to government and commercial organizations

Values

Culture: We believe our company’s long-term health and our ability to deliver for our clients is directly tied to our company culture. Core values are more meaningful to Armedia than a plaque on a wall. We weave our core values into the very fabric of our company—from our open communication of delivery status to our clients to our constant desire to exhibit leadership in every action we take. We actively measure our performance with respect to our core values and encourage unwavering commitment to them.

Integrity: Integrity is central to our core values. Everything starts with integrity and all else is irrelevant without it. Doing the right thing is always the correct choice.

Client Delivery: Our clients’ success is our primary concern. This success is directly impacted by our ability to ensure our clients meet their strategic business objectives. We evolve our disciplined delivery approach to meet the changing needs of our clients and we thrive on mitigating their risk.

Leadership: Leadership is not about being served; it is about serving others to the benefit of our teams, our employees, our company, and our clients. We constantly strive to break down barriers through leadership, such as taking action when others do not, innovating to increase productivity, and knowing when to ask for help. A great leader has a bias for action, and we strive for this mindset.

Personal Growth: Our people are our most valuable asset. Every person at Armedia is committed to growing themselves and members of our team. We strive to develop our employees’ breadth and depth across our business areas. We emphasize this focus through our employee coaching program to set personal business goals that expedite growth into new roles within the company.

Community: Relationships with our clients, partners, fellow employees, and local organizations define our community. Our commitment to Community focuses on building relationships that last, which are based on integrity and substance. We take pride in measuring and rewarding our people on their community activities and actively support participation in many business and non-business related community activities, such as participating in Relay for Life, building homes for Habitat for Humanity, and contributing to disaster relief efforts.

Openness: We strive to be proactive in our communication and conceal nothing, focusing on factual details instead of diversion. Our employees are focused on giving timely, honest feedback to each other to improve each other, our teams, and our company. Our feedback is not one dimensional—it equally focuses on recognition and improvement. Through openness we ensure we live up to our core values.

Work/Life Balance: Well Balanced Life -- Armedia recognizes work is not the only aspect of its employees’ lives. We all need time for family and friends to keep a sense of balance. Without this balance, productivity goes down. We understand when unexpected events occur. Our policies reflect our priority towards a Well Balanced Life, and we estimate and plan our projects realistically to support this value.

UnSung Heroism: UnSung Hero “Brian Yasaki” Award -- An unsung hero is one who does great deeds but seeks little or no recognition for them.
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